

Message Text

UNCLASSIFIED

PAGE 01 OSAKA 00540 090016Z

64

ACTION FSI-01

INFO OCT-01 EA-10 ISO-00 EB-07 COME-00 /019 W

----- 045821

R 090001Z APR 75

FM AMCONSUL OSAKA KOBE

TO SECSTATE WASHDC 1835

INFO EN/AMEMBASSY TOKYO 2397

UNCLAS OSAKA KOBE 0540

E.O. 11652: N/A

TAGS: BGEN, BCOM, JA

SUBJECT: FSI: COMMERCIAL LOCALS U.S. TRAINING PROGRAM

REF: STATE 066617

1. SUMMARY POST WELL UNDERSTANDS REASONS LIMITING NUMBER OF PARTICIPANTS SUBJECT TRAINING TO ONE PER POST. HOWEVER, WE HOPE STATE AND USDOC CAN MAKE EXCEPTION FOR JAPAN, GRANTING POSITION TO ONE HIGHLY EFFECTIVE MEMBER OF OSAKA STAFF, MR. ICHIRO IEDA, IN ADDITION TO POSITION OFR TOKYO. SOME JUSTIFICATION FOR EXCEPTION FOLLOWS:

2. OSAKA-KOBE CONSULAR DISTRICT COMPRISES 40 MILLION PEOPLE, 125 BILLION DOLLAR MARKET IN AREA THE SIZE OF VIRGINIA. THE MARKET IS LARGER, WEALTHIER AND MORE ACCESSIBLE THAN THOSE IN ALL BUT A FEW COUNTRIES.

3. THIS AREA IS AMERICA'S 6TH LARGEST TRADING PARTNER IN THE WORLD WITH \$5 BILLION DOLLARS IN TRADE FLOWING BOTH WAYS.

4. THE REGION'S TRADE WITH AMERICAN IS LARGER THAN ALL OF JAPAN'S TRADE WITH ANY COUNTRY EXCEPT THE UNITED STATES.

5. THIS CONGEN OPERATES A TRADE CENTER ENJOYING A 100 PERCENT OCCUPANCY RATE FOR THE PAST 8 MONTHS. IT IS PRODUCING 10 PERCENT OF TRADE OPPORTUNITIES WORLDWIDE AT THE RATE OF OVER 1,200 PER YEAR.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 OSAKA 00540 090016Z

6. MR. IEDA, AS PROMOTION MANAGER FOR THE TRADE CENTER, IS

LARGELY RESPONSIBLE FOR ITS GROWING SUCCESS. HE ALSO HAS
SPEARHEADED OUR ACTIVE T.O. PROGRAM, HOLDING THE POST RECORD
FOR QUANTITY OF T.O.S OBTAINED.

7. MR. IEDA IS ARTICULATE, OUTGOING, SOPHISTICATED. BOTH HE
AND THE U.S. GOVERNMENT WOULD PROFIT IMEASURABLY FROM HIS
PARTICIPATION IN THE PROGRAM, WHICH WOULD GREATLY BROADEN HIS
PERSPECTIVE INTO SUCH AREAS
AS MARKET REPORTING.

8. MR. IEDA IS 48 YEARS OLD AND CAN EXPECT AT LEAST 10 MORE
YEARS OF ADDITIONAL EXPERIENCE IN MORE RESPONSIBLE POSITIONS.

9. ACTION REQUESTED
THAT STATE/USDOC APPROVE AN EXCEPTION FOR MR. IEDA ENABLING
HIM TO ATTEND THE MID-JUNE TRAINING PROGRAM. MID-JUNE WOULD
BE BEST DATE BOTH FOR MR. IEDA AND POST.

10. EMBASSY TOKYO CONCURS (EMBASSY SEPTEL RECOMMENDING TOKYO
CANDIDATE).
BRUNS

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 09 APR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975OSAKA00540
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750122-0703
From: OSAKA KOBE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750467/aaaacjqp.tel
Line Count: 82
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION FSI
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 STATE 066617
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 30 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <30 JUN 2003 by RuthemTJ>; APPROVED <11 FEB 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FSI: COMMERCIAL LOCALS U.S. TRAINING PROGRAM
TAGS: BGEN, BEXP, JA
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006